Partner Program

ancoraDocs was developed to bring simplicity to a technology that historically has been complex, over-priced and difficult to configure, install, use and maintain.

- Are you looking for new products to sell into your current customer base?
- Are you looking for new recurring revenue streams?
- Are you currently trying to sell an advance capture solution that is too complicated?
- Do you have customers that are too small to cost justify the current advanced capture solution you are selling?
- Are you looking to expand your cloud offerings?
- Would you like to work with a company that understands the channel and is easy to work with?

If you answered yes you should be part of the ancora Partner Program

The Partner Program…..

✓ *A state-of-the-art solution built with current development tools, no old code.*

✓ *Document classification included as part of the base solution.*

✓ *Simple implementation reducing long professional services engagements making the solution cost justifiable to your smaller clients.*

✓ *No "pay to play" fee to become a partner.*

✓ *Remote technical and sales training provided at no cost*

✓ *Simple pricing, a single part number includes all functionality, unlimited verify operators and unlimited capture workstations, attachments and supporting documents do not count against your volume license. All pricing is at partner cost, you determine your own margins.*

✓ *A very simple 3 page partner agreement.*

✓ *NFR software provided for development, demos and internal production*

✓ *Our exclusive "Let's Get Started" Partner Binder.*

✓ *Multiple deployment options including a true multi-tenant SaaS providing you with a growing recurring revenue stream.*

✓ *A company that understands the channel and is easy to work with.*

Corporate Headquarters
402 West Broadway, Suite 400
San Diego, CA   92101
(844) 6-ANCORA (626-2672)
www.ancorasoftware.com

ancora Software UK
Unit 5 Marchmont Gate
Hemel Hempstead, HP2 7BF
01442-412424