Sales Order Automation Solution
On-Premise or in the Cloud

ancora was developed to bring simplicity to a technology that historically has been complex, over-priced and difficult to configure, install, use and maintain.

Are you experiencing any of the following with Sales Order processing today?

- **Manual data entry**
- **Eliminating data entry errors**
- **Processing delays fulfilling orders**
- **Handling peak demand periods**
- **Printing or making copies of Sales Orders**

- **Manually matching correct item/SKU numbers**
- **Lengthy Customer Service response times**
- **Limited management visibility into process**
- **Manually filing or scanning Sales Orders**
- **Locating lost or misfiled Sales Orders**

Manual Sales Order processing is labor intensive, time consuming and expensive, costing between $24 and $41 USD per Order, depending on the complexity of the order

Here's how ancoraDocs Sales Orders can help you!

☑ *Capture Sales Orders the Minute They Arrive* from any scanner, fax server, MFD, email or watched folder regardless of country of origin or language.

☑ *Document Classification* will automatically separate your Sales Orders from supporting documents like shipping instructions, cancellations, etc.

☑ *Reduce Manual Data Entry* by 60% to 90% by automatically extracting header, footer, and line-item-detail data elements to share with your ERP or workflow solution.

☑ *Electronically Route Sales Orders for Processing and Approval* utilizing ancora's flexible ability to easily export images and data to your ERP/ECM solution.

☑ *Simple Implementation* is achieved using our unique Auto-Find technology. ancora learns from users' interactions when processing Sales Orders without endless hours of building templates or altering business rules. Our patented machine-learning algorithms allows for fast setup of previously unseen Sales Orders.

☑ *Simple Integration with 3rd Party Applications* provides the ability to easily move the extracted data to your ERP or workflow solution.

☑ *Faster Processing enables Customer Service* to contact customers sooner regarding problem orders and retrieve information faster when handling customer inquiries.
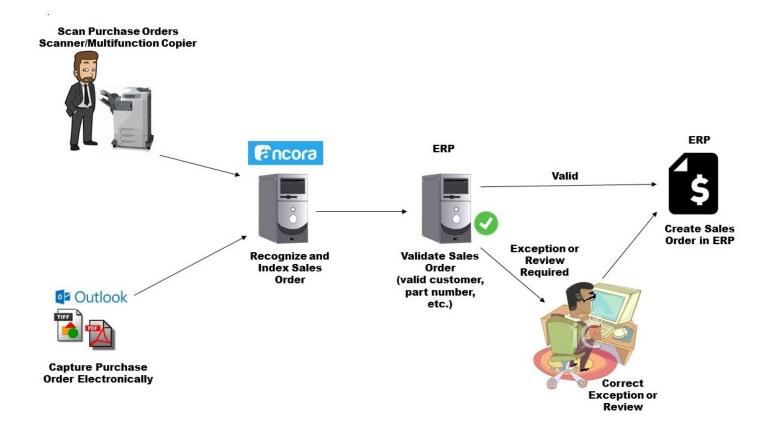
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ancora Process Flow

Scan Purchase Orders Scanner/Multifunction Copier

Capture Purchase Order Electronically

Outlook

TIFF

PDF

Recognize and Index Sales Order

ERP

Validate Sales Order (valid customer, part number, etc.)

Valid

Exception or Review Required

ERP

Create Sales Order in ERP

Correct Exception or Review

Ensuring that the sales order information data is accurately entered into your system has traditionally been time-consuming, labor-intensive, a prone to errors. Automating this process with ancora Sales Order Automation ensures accurate data is automatically entered into your systems process, improving transaction efficiency and reducing fulfillment time. The bottom line is it will save you time and money. ancora accepts, reviews, and initiates customer orders more quickly, verifying PO's, quotes, and parts availability to speed up the fulfillment process and improve customer service.